



For Immediate Release

Contact: Maria Amoruso, Chief Marketing Officer, mamoruso@nextierbank.com
412-996-1954 (C) or 724-538-2261 (O)

Clem Rosenberger, President & CEO, crosenberger@nextierbank.com
724-548-9240 (O) or 724-859-1204 (C)

NEXTIER BANK EXPANDS INTO OHIO
John Osberg to run Cleveland-based loan production office

BUTLER, PA October 5, 2017 — NexTier Bank, (www.nextierbank.com), a full-service community bank with \$1.2 billion in assets and a presence throughout Southwestern Pennsylvania is pleased to announce expansion into Ohio with the establishment of a loan production office in Cleveland.

John M. Osberg was named Senior Vice President and Cleveland Market Manager. Osberg has 17 years of banking experience, specializing in commercial real estate and commercial and industrial lending. He is a long-term Cleveland resident, graduating from Leadership Cleveland in 2009.

"Ohio is a natural extension of our current market and a great opportunity for NexTier. We look forward to offering businesses in eastern Ohio the high level of service you expect from a community bank along with the vast array of commercial banking products, services and lending solutions NexTier has available," said Clem Rosenberger, president and CEO of NexTier Bank.

Bob Bowell, Chief Lending Officer at NexTier added, "With his expertise in commercial banking, understanding of Cleveland and the surrounding area, and history of providing financial solutions to local businesses, John is a great addition to our commercial lending staff. Eastern Ohio has really become a hot bed of economic growth and activity and we are extremely excited to work with businesses in that market."

Mr. Osberg received his Bachelor of Science and Masters in Business Administration from the University of Pittsburgh and is a 2009 graduate of Leadership Cleveland. He is a member of NAIOP, ICSC, and ULI and currently resides in Avon Lake, Ohio with his wife and three children.

Mr. Osberg can be reached at 216-630-0461 or josberg@nextierbank.com.

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About NexTier Inc.

NexTier Inc. serves the western Pennsylvania region with corporate offices in Kittanning. NexTier, Inc. includes NexTier Bank, NexTier Wealth Management, and ESS NexTier Insurance. NexTier Bank has 28 community offices throughout Allegheny, Butler, Armstrong and Westmoreland counties. As of June 30, 2017, NexTier Bank reported total assets of \$1.18 billion, total loans of \$890 million and total deposits of \$1.013 billion. www.nextierbank.com